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**Sent:** Monday, April 1, 2019 1:00 PM

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## Building Your Network

The Women's Initiative Network global theme for 2019 is *Building Your Network*. Your network is a valuable component of your personal brand. Developing and maintaining your professional network is very important in this ever-changing international business environment. The global WIN committees are planning events focused on building, reinforcing and maintaining your network.

In India, the 2019 kickoff was celebrated on International Women's Day, with 280 participants. Highlights include speeches by Usha and Priya, a panel discussion on the importance of networking with the MAI senior leadership team, networking at tables, and then a Finally Crazy Groupie! The women wore red, the color of passion and power. "Overall, a great event to kick start the year."



In the U.S., the kickoff in February was fun filled with the "paper plane networking event." Paper planes flew across the room and whoever caught it was your networking partner!



International Women's Day was celebrated with one of our favorite guest speakers, Shelley Hammell, who presented the first session of the topic "*Build Your Net Worth: Network.*" Shelley taught us the importance of building relationships for a robust network and to identify our personal value through exploration and discussion. More information on part two of this talk below. [Click here for the homework assignment](#) and for those of you who were not able to attend, watch a video of Shelley's presentation here: [Play recording](#)



**CHECK OUT MORE PHOTOS!**

## UPCOMING EVENTS

### Manhattan Cricket League

Runs April 27 - August 17

**Registration closes Friday, April 5**  
[Sign-up today](#) or contact [Samantha Owen](#) at x6323 for more information.

Want to try a new sport? Join the co-ed Manhattan Cricket League! Training sessions will be available for those new to the sport, so don't worry if you've never wielded a cricket bat. And, if the full schedule isn't for you, there will be a women's-only game during the Summer.

[Read more here.](#)



## Shelley Hammell Build Your Net Worth: Network! Part 2

Friday, May 10, 2019  
12:00 pm - 1:30 pm  
Wildwood 2 and 3

[ADD TO CALENDAR](#)

Career success alone is not defined by a job well done. We think our performance exclusively determines our ascent on the corporate ladder. To take that next step, however, one must have the visibility and exposure that comes from building a solid network. Without a solid network, it is challenging to reach your career goals. Building your network has its benefits and being able to promote yourself becomes paramount.

For those of you who were not able to attend the first session, watch the full recording along with Shelley's slides. [Play recording](#)

Even if you were not able to attend the first session, we encourage you to build your storytelling skills using the tools Shelley shared and [the homework](#).



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## Book Club Review

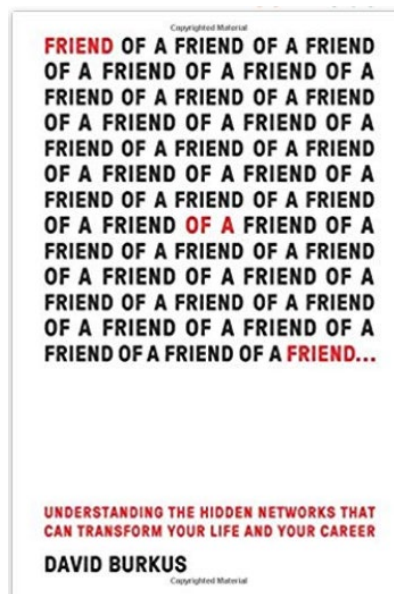
Friday, June 14, 2019  
12:00 pm - 1:00 pm  
10 Center 6  
*Bring your lunch*

[ADD TO CALENDAR](#)

### Friend of a Friend: Understanding the Hidden Networks That Can Transform Your Life and Your Career

By David Burkus

David Burkus is one of the world's most highly-regarded young business thinkers — and this book shows why. Friend of a Friend is packed with unexpected insights about networking, all built on top of a solid foundation of social science. For years, we've all gotten the same advice about making and maintaining contacts. This book offers a fresh – and human – approach.



## Friday Morning Coffee Chats

Every first Friday of the month  
8:30 am - 9:30 am  
9th floor Hub

Join us for a lively discussion and a great way to start your Friday!

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## Global Coffee Chats

Meet women from across all of Manhattan's regions:



- Learn about unexpected synergies between your work
- Break down silos
- Increase collaboration

How it works:

- Sign up via the [WIN Yammer page](#) by **April 15**
- Each quarter, you will be paired with someone within Manhattan who is also interested in meeting new people from around the globe
- When you receive your quarterly match, reach out and schedule a good time to chat
- There are no requirements or obligations regarding the topics discussed, but we'll send you some conversation starters with your first quarterly match!

### GET INVOLVED

All Manhattan Associates team members are invited to get involved! There are three sub-committees within WIN that coordinate all activities for the year: Community & Industry Outreach, Employee Engagement and Communication and Events.

If you are interested in serving on one of the subcommittees, please contact [name withheld].



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