

A young child with curly hair, wearing a pink and white checkered dress, is focused on playing with colorful beads on a string. The child is holding a yellow bead and a green string, with other colorful beads (red, green, orange) visible on the string. The background is a plain, light-colored wall.

**Your Child.**  
Our Promise.

REPORT TO OUR COMMUNITIES

Nemours<sup>®</sup>

## Nemours Vision

Freedom from disabling conditions.

## Nemours Mission

To provide leadership, institutions, and services to restore and improve the health of children through care and programs not readily available, with one high standard of quality and distinction regardless of the recipient's financial status.

## Community Benefit

Nemours, one of the nation's leading children's health systems, has one fundamental focus: excellence in children's health and health care. We achieve this through world-class medical care, biomedical research, education and prevention services dedicated to the health and well-being of the child. During 2007, Nemours provided care and services totaling more than \$570 million for our communities throughout the Delaware Valley, Florida and beyond. Nemours underwrote benefit provided to children, families and older adults in the amount of \$117 million.



Nemours is unique among pediatric health care systems, providing treatment, cure, health information and prevention services that form a continuum of care aimed at achieving our vision of *freedom from disabling conditions*.

Our first benefactor, Alfred I. duPont, valued the world he knew and was grateful for his success in it. An innovator and inventor, he always looked for ways to make the world better. Mr. duPont envisioned a world where all children could receive top-notch medical care, especially children disabled in some way. Nemours has embraced his intent to seek a higher standard of health not only through medical excellence, but also by finding ways to prevent the injuries and conditions limiting a child's potential for a joyful and rewarding life.

Nemours seeks to establish a sustainable model of care and prevention. To date, the Nemours Foundation has invested \$1.8 billion to enable a higher standard of care and health for more than two million children in medical need. Our research, health and medical education initiatives have helped hundreds of millions more.

The focus throughout Nemours is excellence, and we work to raise the bar for the children we serve and all who follow. More than 4,200 Nemours Associates are proud of doing “whatever it takes” to advance the health and well-being of children, every day.

*It's the Nemours Way.*

Sincerely,

Robert D. Bridges, CPA  
Executive Vice President,  
Enterprise Services & CFO

## The Path to Hearing “I Love You”



On the day she was born, Courtney failed a hearing test conducted by Nemours. She failed the test again before leaving the hospital. The family was referred to the Division of Pediatric Otolaryngology/Head and Neck Surgery, Communication Sciences and Pediatric Facial Plastic Surgery (better known as “ENT” for ear, nose and throat) at Nemours Children’s Clinic, Jacksonville, where almost any auditory, speech, and head and neck surgery problem can be addressed, and more testing ensued.

Courtney’s mom tells of the day she learned that her daughter was deaf. “My husband took Courtney to Nemours because I had to work, and he said that he’d call me with the results right away. He didn’t call me back—he showed up at my work. I knew then that it wasn’t good news. All we could think was she’ll never hear us say, ‘I love you’ and she’ll never be able to say it to us. All our hopes for Courtney seemed to die that day.”

Through the audiologists, speech language pathologists and surgeons at Nemours, the family learned about cochlear implants and that Courtney was a candidate. The cochlear implant is the only medical invention available that can restore a lost sense. Sometimes referred to as a “bionic ear,” a cochlear implant can help children learn to hear and talk, as well as experience things that a person with normal hearing takes for granted—like hearing the voice of a loved one.

Two cochlear implants and many sessions of auditory programming, balance and speech language therapy later, according to her mom, “You would never know she is deaf.” Courtney’s dad adds, “So much of Courtney’s treatment is done at Nemours. If we didn’t live in Jacksonville, we’d need to move here! They’ve even helped us get into a financial aid plan that helps pay the bills that insurance doesn’t completely cover.”

Asked what Nemours means to their family, Courtney’s parents respond with one word, “hope.”

## Program & Service Highlights

For a family with a child who has several health issues or for those children who require multiple services for the same condition, traveling to and from specialists can take hours in a day. The care for a child who is chronically ill or requires specialized care can be all-consuming in terms of time and other resources.

Nemours is committed to providing services not readily available, with one high standard of care. In 2007, patient care for children in need was funded in the amount of \$69.8 million.

- Charity care, or instances where the recipient could not afford services and lacked adequate health insurance, accounted for more than \$1.6 million;
- The amount to cover costs in excess of government payments for services provided to Medicaid and other public health program beneficiaries totaled approximately \$45.3 million; and
- Nemours wrote off \$22.9 million in patient care charges that were owed, but uncollected.

At Nemours our goal is ambitious: to help children reach their full potential in life by removing barriers caused by medical problems. We do this by providing care at Nemours Children's Clinic, Nemours Pediatrics locations, Nemours/ Alfred I. duPont Hospital for Children, numerous satellite clinic locations and through physician services at affiliated hospitals in the communities we serve. In 2007, more than 238,000 children received care during nearly 916,000 unique encounters; approximately 95,144 were new patients.

**UNCOMPENSATED  
MEDICAL CARE  
\$69.8 MILLION**



“At Clarke, we prepare deaf and hard-of-hearing children to compete with their ‘hearing’ peers in school. Nemours is an integral part of this process, with its auditory, speech language and cochlear implant expertise. If Nemours weren’t in Jacksonville, Clarke would not have opened a school here.”

— Susan G. Allen, MED, MEd, CCC-SLP, CED,  
Director, Clarke School for the Deaf,  
Jacksonville, Florida

**At Nemours Children's Clinic in Delaware and Florida, our pediatric specialists cover 30 specialties and work collaboratively “under one roof.” Appointments with multiple specialists are coordinated to occur on the same day, and one electronic medical record unites all medical information, among multiple doctors and exams.**

## A Happy Boy



Triston was born premature and weighed only one-and-a-half pounds. Other than his premature condition, he appeared to be a normal, healthy baby. Nearing the age of two, however, symptoms began to appear which prompted his mom to take him to Nemours Pediatrics, a primary care clinic near their home.

Since his first visit, Triston has been diagnosed with cerebral palsy, cardiac problems, seizures, high blood pressure, chronic lung disease, and he is legally blind. His list of ailments is too long for his mother to mention any more than the “major ones,” as she says. “But,” she adds, “he’s a very loving and happy boy, due in large part to an adoring family and a medical support system that is our backbone, beginning with Nemours Pediatrics.”

Due to his complex conditions, Triston also requires specialty care and visits multiple pediatric subspecialists at Nemours Children’s Clinic, Delaware. Kevin P. Sheahan, MD, his primary care physician at Nemours Pediatrics, is able to maintain a constant presence in the care continuum, even when Triston is not in his direct care. Through Nemours’ electronic medical record (EMR), which connects primary care physicians to the Nemours system, Dr. Sheahan has the ability to consult and coordinate care with pediatric specialists in cardiology, neurology and nephrology, among others at Nemours Children’s Clinic.

Triston has also spent time at the Nemours/Alfred I. duPont Hospital for Children (AIDHC) in Wilmington, Delaware, to address issues that require more complex care. “Dr. Sheahan is part of our family and we rely on him for so many things, which allows us to worry less and focus more on giving Triston a joyful environment in which to grow up,” says Triston’s mom. “I’m sure that he wants to do things that other children can do, but he never lets it show. If you meet him, he’ll want to give you hugs and kisses. That’s how we feel about Nemours,” she adds.

## Program & Service Highlights

Fifteen years ago there were only 56 primary care physicians in Delaware; more than 20,000 children had no primary care doctor. Nemours saw an opportunity to help fill a need in these communities and has since opened 10 practices in unserved and underserved areas of Delaware.

In 2007, care was provided to more than 230,000 patients at Nemours Pediatrics and Nemours Children's Clinic locations throughout the Delaware Valley and Florida.

- More than 400 Nemours physicians and surgeons provide care in virtually every pediatric subspecialty including endocrinology/diabetes, hematology/oncology, neurology, ENT, orthopedics, infectious disease, gastroenterology, pulmonary medicine, juvenile rheumatoid arthritis, and others.

## Nemours Health Clinic

In addition to subsidizing medical care at its primary care and Clinic locations, Nemours subsidized services at Nemours Health Clinic.

In his will, Alfred I. duPont stipulated that care be provided to older adults in Delaware. In 2007, through the Nemours Health Clinic, health services were provided to thousands of low-income older adults who took advantage of dental, vision and hearing programs. Medicare or private insurance programs generally do not cover services such as eye care and eyeglasses, hearing tests and hearing aids.

The Nemours Health Clinic provided care to nearly 6,000 older adults who received the following services:

- 10,358 dental visits;
- 15,533 eye visits; and
- 4,397 hearing visits.

**SUBSIDIZED  
HEALTH SERVICES  
\$5.4 MILLION**



“Failure to address health problems early can lead to costly consequences, such as hospitalization and emergency room visits. But a child’s lifestyle can also be disrupted when there isn’t a primary care doctor in the picture. Regular and preventive care with good pediatricians leads to healthier adults.”

— William Houston, MD, Nemours Pediatrics, Philadelphia Pike, Delaware

**Across communities and clinical specialties, from Nemours primary care physicians to Clinic to Hospital, Nemours is creating a continuum of care that effectively supports optimal service and quality.**

## Tackling an Epidemic



It is well known that obesity is a contributor to illnesses that can last well into adulthood, according to Sandra Hassink, MD, Director, Nemours Childhood Obesity Institute at the Nemours/Alfred I. duPont Hospital for Children (AIDHC) in Wilmington, Delaware. The solution to childhood obesity is not as simple as healthier foods and more exercise. Nemours believes society is a vital mechanism in the growth of obesity, and the causes of obesity are as broad and varied as the issue is profound. Solutions to the problem must address not only the way we eat, act and live, but also where we live and all of our environments—the car, school, child care, the mall, etc., as well as how society impacts us and the children we care for.

Austin, a sixteen-year-old who is morbidly obese and carrying 100 pounds more than his normal body weight, has developed elevated cholesterol and blood sugar levels as well as signs of fatty liver disease. For Austin and his family, learning how to change his eating habits and engage in more physical activity has been helpful. Lap-band surgery, which is provided at AIDHC as a clinical trial, may be Austin's best hope for a healthy life.

For Sarah, an eight-year-old who has had lifelong obesity along with asthma, being overweight has been the norm in her family. When Sarah's body mass index (BMI) and physical fitness were measured at school, it was a wake-up call for her parents. They understood for the first time that her health was at stake.

Nicky, a four-year-old in kindergarten in the Woodbridge School District in Delaware, ate mostly snacks and preferred video games to exercise. Nicky's weight was steadily increasing above the norm, but her school's emphasis on healthy eating and exercise through Nemours' *5-2-1-Almost None* program is teaching Nicky and her family about good nutrition and the importance of exercise.



Nemours understands the complexity of obesity and knows there are no simple answers. As a fully integrated children’s health system, Nemours is unique in its ability to intervene at many levels given the breadth and depth of our programs in biomedical research and clinical care as well as advocacy and prevention and wellness.

Nemours is fighting the war on obesity, doing so on a multitude of fronts by tackling the problems...

- The “containerization” of children, who move from car seats with cup holders to booster seats to strollers;
- Family physicians and pediatricians who may be unprepared to deal with the complexity of the disease;
- Lack of good nutritional standards at child care centers and schools; and
- Lack of knowledge and understanding about healthy eating.

...and solutions that add up to a possible cure:

- Family-centered education on healthy eating, targeting parents and children in child care centers and schools;
- Nemours pediatric specialists devote their professional lives to obesity and their areas of expertise. We treat obesity as a disease. For example, children who are obese may have the co-morbidity of liver disease, sleep apnea, high blood pressure, lipid or orthopedic problems;
- Programs—such as *5-2-1-Almost None*—have been introduced and implemented in Delaware that encourage children to eat at least five servings of fruit and vegetables, watch two or fewer hours of screen time, get one or more hours of physical activity, and drink almost no sugary beverages per day;
- Hundreds of collaborations, partnerships and relationships with community organizations address societal and environmental issues; and
- Programmatic and policy-impacting campaigns aim to *“Make Delaware’s Children the Healthiest in the Nation.”*



## Weight Management Services

Sandra Hassink, MD, and Lloyd N. Werk, MD, Director, Nemours Healthy Choices Clinic at Nemours Children’s Clinic, Orlando, are on the same page when it comes to treating obese children.

Both programs offer a multidisciplinary team approach, which can include a pediatrician with expertise in obesity, a social worker/family therapist, nutritionist, exercise physiologist/physical therapist, as well as pediatric subspecialists. Sarah and Austin are two of the children who, through Nemours programs, receive a full medical, nutritional and psychosocial evaluation. Nearly all of the children in these programs already have health complications such as severe asthma, orthopedic problems, or type 2 diabetes.

## Impacting the Environment and Working to Prevent Obesity

Nemours Health and Prevention Services (NHPS) is making a unique contribution to Nemours' integrated health system that covers the continuum of care from child health promotion and disease prevention to treatment. NHPS has taken its healthy lifestyle initiatives to the citizens and leaders of Delaware in creative and powerful ways. Collaborative learning sessions, ambassador training programs, policy advocacy, events, publicity and targeted messaging have emphasized the *5-2-1-Almost None* message.

Above all, community partnerships have been key to making a substantial impact throughout Delaware. Nemours and its more than 200 community partners collaboratively promote the concepts that every child has the right to grow up healthy and that everyone should have the opportunity and obligation to contribute to making Delaware a healthier place for all 225,000 children who live there. Our partner organizations make the policy and practice changes necessary to enable healthy choices in all the places where children live, learn and play—including schools, communities, primary care offices and child care centers.

## Information for Parents, Kids and Teens

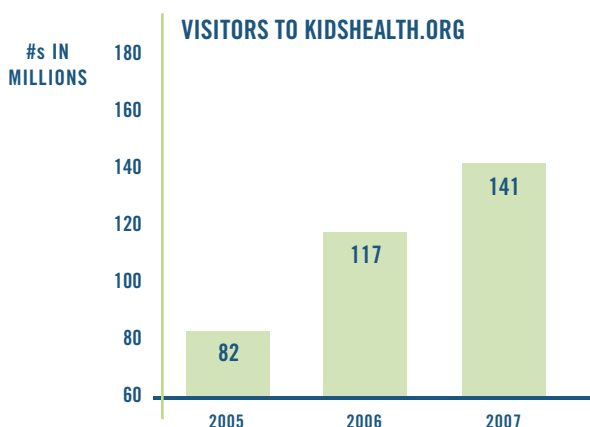
As an organization fully devoted to improving the health of children, Nemours makes every effort to provide exceptional clinical care. Beyond that, Nemours believes it has the responsibility to help families better understand and act on the things that they themselves can do to best take care of their own health. To that end, Nemours developed the nationally renowned Center for Children's Health Media, which in turn developed *KidsHealth.org*.

*KidsHealth.org*, the world's most visited web site for doctor-approved health information about children from birth through adolescence, features separate areas for parents, kids and teens—each with its own design and age-appropriate content and tone. *KidsHealth.org* contains literally thousands of in-depth

features, articles, animations, games and resources—all original and all developed by experts in the health of children and teens.

Nemours is also helping parents, kids and teens access physician-reviewed information about healthy eating, physical activity and weight management on the web in English and Spanish—anytime, day or night.

Nemours Center for Children's Health Media, utilizing the Center's unique mix of health and science editors, physician communicators, designers



and software engineers, also creates a range of educational products. These include videos and books that help families gain knowledge, perspective and comfort regarding child health and wellness.

## Clinical Research

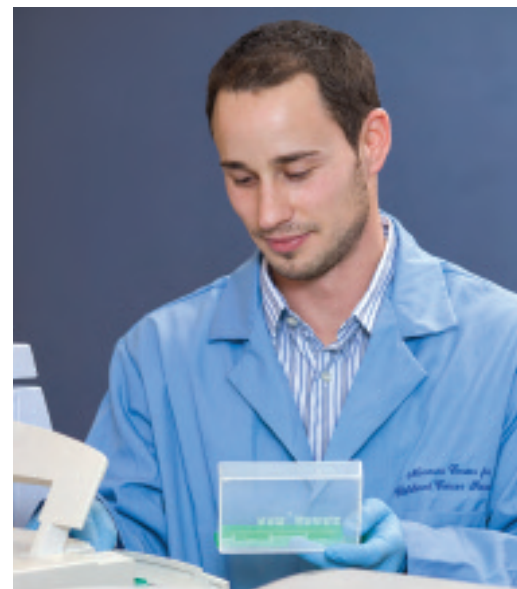
Amanda Lochrie, PhD, psychologist and researcher for the Nemours Center for Pediatric Psychology Research in Jacksonville, Florida, studies how to prevent type 2 diabetes among at-risk overweight children through lifestyle changes. Type 2 diabetes is most prevalent among overweight or obese children of low-income families.

Through Dr. Lochrie's unique research study, families receive practical guidance, help with goal-setting, motivation and self-esteem counseling, as well as education on the importance of good nutrition and exercise. When families participate in the program, it changes the way they communicate, solve problems and deal with the emotional issues caused by living with obesity. With Dr. Lochrie's guidance, families are able to establish healthier eating habits and get more physical activity. Initial results of the ongoing research show that children participating in the lifestyle-changing program have a lowered risk of type 2 diabetes.

## Biomedical Research

Prabhakaran Balagopal, PhD, Director of the Biomedical Analysis Laboratory at Nemours Children's Clinic, Jacksonville, is also immersed in research on childhood obesity, approaching the issue through biomedical research. "Obesity virtually guarantees a number of chronic health problems, including increased risk for cardiovascular disease. The healthy human body has a very delicate balance of various 'good' and 'bad' proteins," he says. "Obesity can interfere by producing more of certain 'bad' proteins, causing inflammation and other harmful effects leading to many chronic disease conditions."

Dr. Balagopal conducted a study wherein obese children participated in one hour of moderate physical activity three



times a week and lowered their caloric intake. He observed marked improvements in blood proteins that indicate risk for cardiovascular disease. “The results were pretty amazing,” says Dr. Balagopal. “Most of the ‘good’ and ‘bad’ indicators were favorably impacted.”

## The Solution

Nemours works to address the very complex problems of childhood obesity in all the places children live, learn and play. We provide tools and strategies, as well as effective research-based programs that support lifelong behavioral change. Nemours is a strong voice in the public arena—advocating for change that will ultimately save lives and give children a healthier future.

## Program & Service Highlights

During 2007, Nemours continued to develop programs dealing with child health. Nemours provides extensive services to our communities through health services, outreach and educational programs, at a total cost of \$19.5 million.

### Nemours Health and Prevention Services

Nemours Health and Prevention Services (NHPS) is leading Delaware’s communities toward an ambitious goal of being home to the nation’s healthiest children at a cost of \$13.4 million.

- Changes in policies and practices supported by targeted activities are making an impact on the lives of nearly 100,000 Delaware children—almost half of all children in Delaware.
- The Sussex Child Health Promotion Coalition, catalyzed by NHPS, has 150 member organizations;
- The School Collaborative Learning Series, aimed at improving wellness policies, currently involves four Delaware school districts;
- The Child and Adult Care Food Program incorporates NHPS’ nutrition guidelines;
- *Healthy Habits for Life*, a resource kit developed in collaboration with Sesame Workshop,<sup>®</sup> has been introduced in child care centers;
- The CATCH (*Coordinated Approach to Child Health*) program, which aims to increase children’s daily moderate to vigorous physical activity, has been implemented in child care and after-school settings throughout the state of Delaware with strong support of the YMCA; and
- The primary care quality improvement initiative has been designed to enhance office-based prevention, identification and treatment of childhood obesity.

## Nemours Center for Children’s Health Media/ KidsHealth.org

Nemours Center for Children’s Health Media provides physician-approved medical content to other hospitals, schools, parents, teens and kids, among others, at a cost of \$3.7 million. *KidsHealth.org* is the most visited online source for information about children’s physical, developmental and emotional health and is the only non-commercial site focused on children’s overall health. *KidsHealth.org* has already seen over half a billion visits and is the web’s most-viewed site about children’s health and development.

Through its companion web site, *KidsHealth.org/classroom*, Nemours provides K-12 teachers with more than 100 lesson plans and activities aligned to national standards at no cost. More than 30,000 health teachers throughout the nation have enrolled.

Nemours’ KidsHealth shares its content with more than 40 children’s hospitals throughout the United States.

## Nemours BrightStart! Dyslexia Initiative

Nemours BrightStart! Dyslexia Initiative is a unique program that provides universal, individualized screening services for dyslexia linked with intensive intervention and monitoring of progress, at a cost of \$2.4 million.

Nemours BrightStart! Dyslexia Initiative saw increases in the number of children screened, sites visited and interventions provided. Outcomes were remarkable—two thirds of the at-risk children who received Nemours BrightStart! intervention moved into the normal range on follow-up screening measures after scoring well below average at their pre-intervention assessment. Nemours BrightStart! results are not only statistically significant, they are real-world meaningful gains.

**PREVENTION &  
INFLUENCING  
CHILDREN’S HEALTH**  
**\$19.5 MILLION**



“We believe in Nemours’ *5-2-1-Almost None* approach and have embraced its adoption. We have held ourselves accountable in making healthy lifestyles and healthy programs part of our responsibility, part of our strategic plan and part of our district goals and objectives.”

— Kevin Carson, EdD, Superintendent,  
Woodbridge School District

**At Nemours, biomedical research, clinical care, prevention and advocacy form a tightly integrated continuum that addresses complex issues involved in diseases such as obesity.**

## Nemours Nurses—Making a Difference in our Communities



Throughout their careers, the nurses at Nemours Children’s Clinic, Jacksonville (NCCJ), have applied their expertise to improve the delivery of care to children. They have done so through their own practice and by training and organizing other health care professionals to ensure the highest standards of pediatric nursing practice.

Kim Jarczyk, MSN, CPNP, recognized inconsistencies in the care that chronically-ill children were receiving, “I decided to work with the school nurses, hospitals and other health care providers, so care would be consistent within the community for all chronically-ill children.” Jarczyk was a driving force in creating the Pediatric Nursing Council of Northeast Florida (PNC). The nurses who joined PNC created a network within the community that used the same research-based protocols. The PNC was formed 20 years ago and is still in existence today.

Missy Zippel, RN, BSN, has played an important role throughout Florida in providing education about bleeding disorders. “Since 2000,” says Zippel, “I have visited and educated classroom and physical education teachers, school nurses, child care and administrative staff in safety issues related to hemophilia and other bleeding disorders in children.” She presents educational programs regularly and works closely with the Hemophilia Foundation of Greater Florida.

Annie Rini, MSN, CFNP, has become an expert in palliative and end of life care. “Helping a family through the end of their child’s life needs to be done right by the health care system, and you don’t get a second chance to get it right,” she states. While working on her master’s thesis, Rini interviewed families who had a child die while hospitalized, asking what was most helpful during the process. Finding a great deal of consistency among the comments, the study was published and is now used to develop palliative and end of life care programs at hospices and hospitals.

## Program & Service Highlights

For the chronically ill, Nemours nurses play a central role in maximizing health and minimizing the impact of disease. Not only do we seek to train family physicians, pediatricians and other clinicians in areas of pediatric specialties, we also seek to train the next generation of pediatric specialists.

In 2007, Nemours provided training and education services in the amount of \$8 million.

- Nemours is affiliated with a number of academic partners including Thomas Jefferson University, Mayo Clinic and the University of Florida among others, and provided training to 493 residents and 239 medical students during 2007;
- Nemours provided fellowship rotations for 70 physicians;
- *PedsEducation.org*, our online continuing medical education web site for health professionals, extended its course selection to 60 educational presentations and was accessed by nearly 6,000 users, most of whom are not affiliated with Nemours;
- Live Continuing Medical Education (CME) programs provided more than 600 hours of lectures and workshops—a 17 percent increase over 2006;
- Nemours Center for Medical Leadership sponsored programs to provide leadership skills training to more than 120 participants, preparing them for leadership opportunities in academia and in practice; and
- Nemours hosted educational conferences on a local, regional and national level for thousands of pediatricians, family physicians, residents, physician assistants, nurses and other allied health professionals.

## EDUCATION & TRAINING FOR HEALTH PROFESSIONALS

**\$8 MILLION**



“As a parent of a child with Spina Bifida, it gives me great comfort to know that nurses like Donna Zahra [PhD, ARNP, Director of Nursing, NCCJ] are not just working in the clinical setting. They are also out in our community providing critical information to broader audiences through health fairs and seminars.”

— Maria Quinones, RN, Executive Director,  
Spina Bifida Association of Jacksonville

Nemours' impact on its communities through training and education of other health care professionals is magnified exponentially by their passion and contributions.

## Leading-edge Care and Hope for Cancer Patients



While studying the mechanisms involved in the conversion of normal cells to cancer cells, Ayyappan K. Rajasekaran, PhD, Director of the newly established Nemours Center for Childhood Cancer Research at the Nemours/Alfred I. duPont Hospital for Children (AIDHC), made a seminal discovery. He and his team found an early event in solid tumors: a malfunction of the ion pump. This breakdown results in an increase of sodium inside the cell, which is believed to set off a cascade of events that lead to the development of cancer.

The implications of the discovery are vast. In the world of cancer research and in the words of Vicky Funanage, PhD, Director of Biomedical Research at Nemours, “What Dr. Rajasekaran and his team have discovered will expand avenues for exploration and lead to improvements in drug therapies and early cancer detection.”

The Nemours Center for Childhood Cancer Research will unite all cancer research efforts across Nemours, integrating patient care, new drug discoveries, clinical trials, health prevention and clinical management experts, researchers and physicians. The new Center’s goals are to lay the groundwork for a well-integrated system, using multiple approaches, to work toward producing more effective, less toxic treatments and better patient management for childhood cancers. With the Center working closely with Nemours clinicians, new methods will be applied in a timely way to improve care for children with neuroblastoma, leukemia, brain tumors and other cancers.

“To improve human health,” says Dr. Rajasekaran, “scientific discoveries must be translated into practical applications. We will do that through translational research, which at Nemours will be a system where clinicians bring us problems with specific cancers in need of unique focus.”



## Program & Service Highlights

Nemours research is focused on making a difference in the lives of children by shortening the distance between theory and practice. At the Nemours Center for Childhood Cancer Research and other areas of biomedical and outcomes research, Nemours researchers and clinicians work together to solve the mysteries of a patient's cancer—its cause, therapy and potential cure.

In 2007, Nemours subsidized research efforts in the amount of \$14.3 million.

- Nemours conducted 122 clinical trials, plus received 61 federal grants and 39 non-federal grants, for a total of 222 externally-funded research studies;
- Nemours Clinical Management Program (NCMP) seeks to develop and establish best practices for a variety of conditions. In 2007 there were numerous health issues that Nemours researchers and clinicians focused on such as scoliosis, spinal deformities and acute leukemia;
- Currently, there are more than 100 Nemours clinicians, and 160 support staff including 20 PhD center directors and lab heads involved in biomedical research programs at Nemours;
- For 2007, external grants and clinical trials totaled more than \$8,000,000;
- Nemours researchers and clinicians contributed content to more than 300 publications; and
- Nemours issued two patents during 2007: one for the “Brace Compliance Monitor” of Tariq Rahman, PhD, and J. Richard Bowen, MD, and the other for the “Electrical Current-Induced Inhibition of Bone Growth” of George Dodge, MD, and J. Richard Bowen, MD.

## RESEARCH

# \$14.3 MILLION



“For cancer patients, the promise of new therapies lies in research. Without an effective treatment or cure for all childhood cancers, research remains our greatest hope in understanding the underlying causes of cancer and for developing new therapies.”

— Richard T. Christopher, Community Leader,  
Vice Chairman, Nemours Board of Directors

At Nemours, researchers and clinicians are able to work closely through our integrated system.

The collaborative efforts focus on translational research, or bringing the laboratory closer to the patient's bedside to facilitate real-life solutions and discoveries.



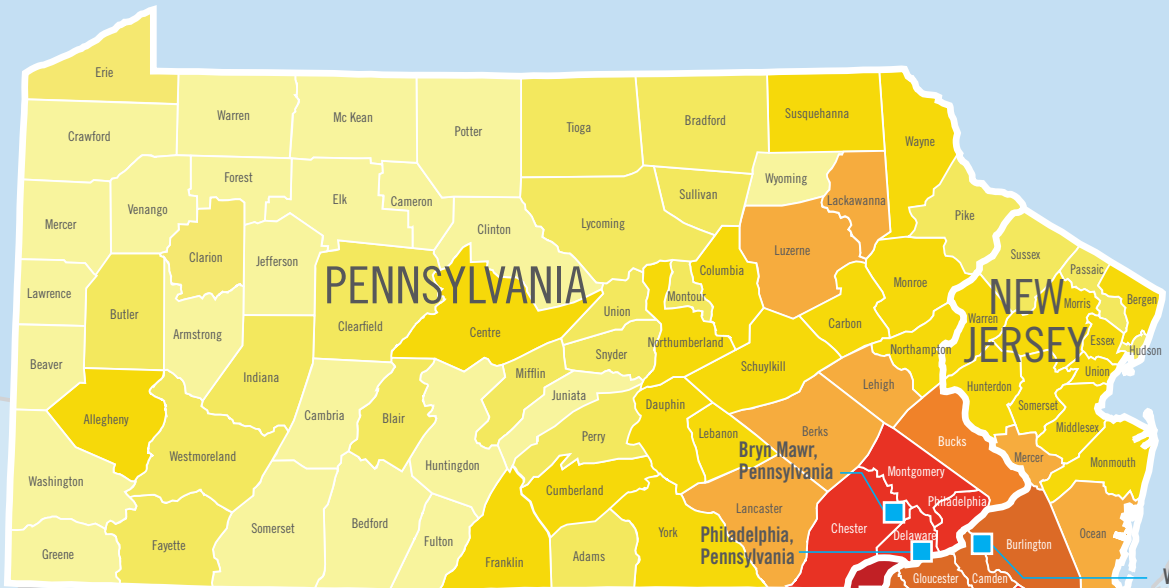
## Your Child. Our Promise.

As a legacy of Alfred I. duPont, Nemours is dedicated to achieving higher standards in children's health and well-being. The Associates of Nemours have made a choice to join one of the country's most unique pediatric health systems.

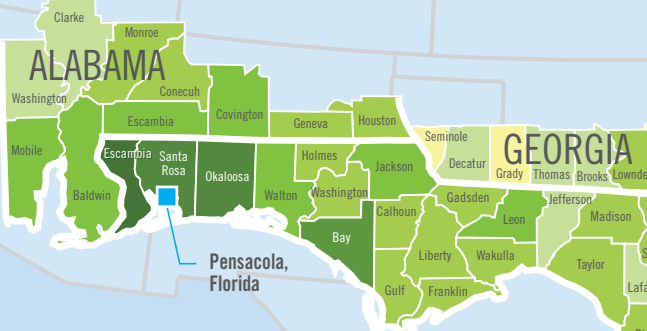
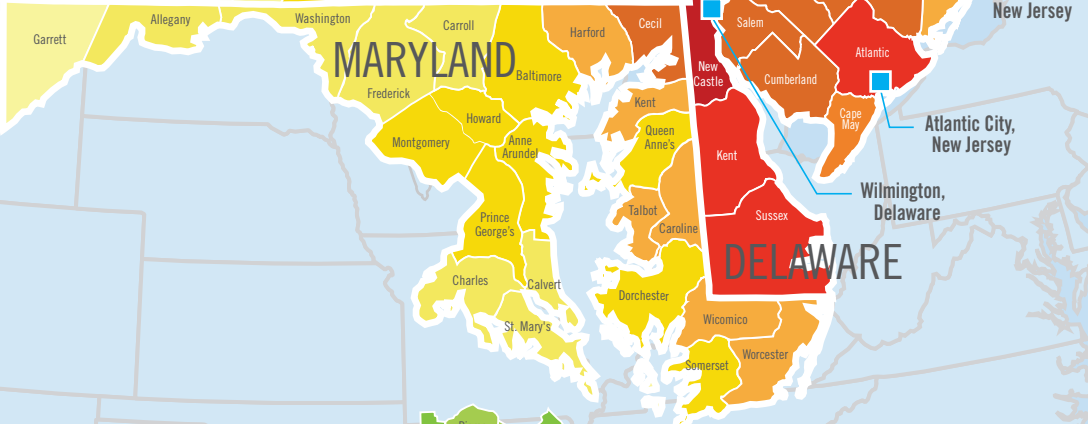
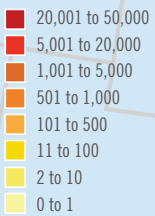
We share a love of children and a commitment to providing the highest possible level of personalized care and preventive services. We seek to align with parents to ensure their children's happy and healthy lives. As a result, millions of children have overcome devastating illnesses due to the positive approach and collaboration of Nemours' pediatric specialists, advanced treatment and leading-edge research. The health of millions more is being protected by primary care, prevention, routine procedures, rehabilitation from injury, health information and more.

We treat every child as if they were our own. We stand for children, singularly focused on positive outcomes and their healthy well-being. Each child is treated with individualized care and dedication, benefiting from our knowledge and commitment to find better ways to prevent, treat and cure childhood illnesses.

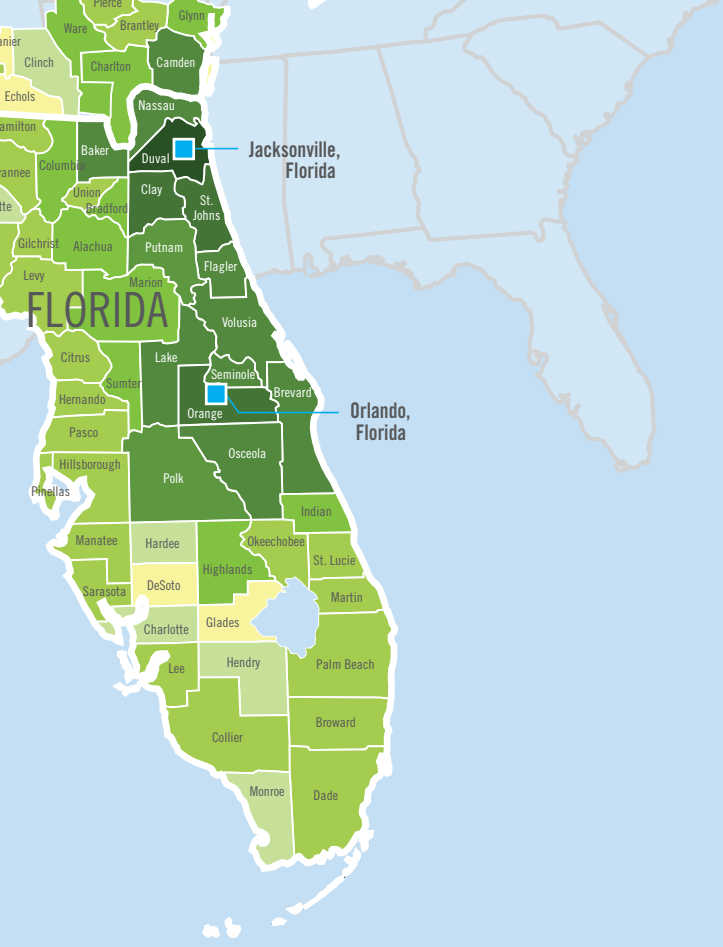
This is Our Promise.



Unique Patients 2007



Unique Patients 2007



## Total Community Benefit

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<b>Uncompensated Medical Care</b>	<b>\$ 69,800,000</b>
<b>Subsidized Health Services</b>	<b>\$ 5,400,000</b>
<b>Prevention and Influencing Children's Health</b>	<b>\$ 19,500,000</b>
<b>Education and Training of Health Professionals</b>	<b>\$ 8,000,000</b>
<b>Research</b>	<b>\$ 14,300,000</b>
<hr/>	
<b>2007 Total</b>	<b>\$117,000,000</b>

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To learn more, please refer to the Nemours 2007 Annual Report which can be found at [www.nemours.org](http://www.nemours.org) or contact Vonda Sexton at [vsexton@nemours.org](mailto:vsexton@nemours.org).

Atlantic City, NJ ■ Bayard, FL ■ Bryn Mawr, PA ■ Daytona Beach, FL ■ Destin, FL ■ Dover, DE  
Egg Harbor, NJ ■ Georgetown, DE ■ Jacksonville, FL ■ Jacksonville Beach, FL ■ Lake Mary, FL  
Lankenau, PA ■ Middletown, DE ■ Milford, DE ■ Newark, DE ■ Newtown Square, PA ■ Orange Park, FL  
Orlando, FL ■ Pensacola, FL ■ Philadelphia, PA ■ Seaford, DE ■ Viera, FL ■ Voorhees, NJ ■ Wilmington, DE



P.O. Box 5720  
Jacksonville, Florida 32247  
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